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Managing Director

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Managing Public Transport in a Recession



Historic Recessions

good for supply

bad for demand

inflation tests elasticity



2008/9 Recession

concerns over fuel
environmental awareness
low inflation



Attitudes Can Change

willingness for modal shift distaste for congestion new customers less prejudiced carrots before sticks



Not Rocket Science

attractive frequencies
value for money
modern product presentation
de-stigmatised bus
concessionary and young people



People Respond To:

saving money

Park & Ride

Quality of Service

Healthier lifestyle

Environment

Specific marketing techniques



... But Not Everywhere

inter-urban and country routes settle for stopping decline no magic formula



Partnership Inputs

Park & Ride

Parking Policy

Priority for Buses

Planning Measures



Recession Challenge

Costs will still rise

Resistance to pricing

Return on Investment

Reliability biggest threat



Make the Most of our Strengths

Minimise our Weaknesses

Pushing at Open Door?





